

# **GLOBAL TRADE CONSULTING COMPANY**

- **CUSTOMER IDENTIFICATION**
- **MARKET SURVEYS**
- **COMMERCIAL VENTURES**
- **SINGLE AND MULTI-CLIENT STUDIES**



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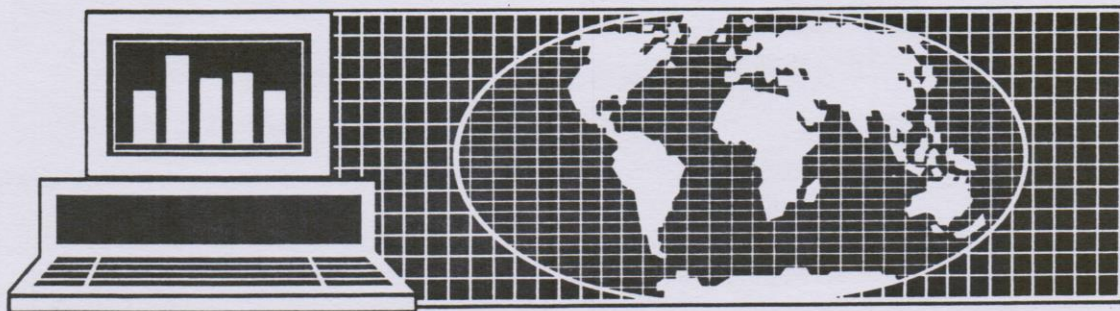
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**GTC'S**  
**SERVICES**  
**INCLUDE**

- SINGLE AND MULTICLIENT  
MARKET RESEARCH REPORTS
- COMPREHENSIVE MARKET  
STUDIES
  - SUPPLY/DEMAND
  - ACCURATE PROJECTIONS
  - ACTUAL SELLING PRICES
  - COMPETITION
  - DISTRIBUTION CHANNELS
- DETAILED CUSTOMER REPORTS  
WHEN YOU NEED TO  
EFFICIENTLY IDENTIFY, IN  
DETAIL, HARD TO FIND  
CUSTOMERS FOR PRODUCTS
- COMPETITIVE ANALYSIS
- COMMERCIAL VENTURES
  - MERGERS AND ACQUISITIONS
  - JOINT VENTURES
  - LOCATION OF UNIQUE U.S.  
PRODUCTS OF TECHNOLOGY
- PLANT & OFFICE SITE  
LOCATION STUDIES
- IMAGE ANALYSIS
- PATENT SEARCHES
- INTERNET BASED RESEARCH



GTC'S  
METHODOLOGY

GTC KNOWS THAT THE BEST WAY TO LEARN ABOUT CUSTOMERS, COMPETITION AND OPPORTUNITIES, IS TO TALK TO THE EXPERTS AND THEN TO CAREFULLY SCRUTINIZE THEIR INFORMATION.

THAT'S WHY GTC RELIES HEAVILY ON PERSONAL AND TELEPHONE INTERVIEWS WITH KEY EXPERTS IN THE MARKETS RESEARCHED.

OUR EXTENSIVE INTERVIEWING, IS SUPPLEMENTED WITH ON-LINE COMPUTER DATA-BASE SEARCHES, INCLUDING VERY UNIQUE DATA-BASES NOT USED BY MOST RESEARCHERS. WE ALSO UTILIZE WORLD WIDE PATENT SEARCHES, EXTENSIVE CONTACTS WITH TRADE ASSOCIATIONS AND INGENIOUS TECHNIQUES.



**“Keen Insights from Sound Data”**

**GLOBAL TRADE CONSULTING COMPANY**

is a company that for more than 30 years, has worked with over one-hundred Trading and Manufacturing companies, that require, accurate, up-to-date information and analysis of the following U.S. & North American market segments:

- \* EV and Conventional Cars & Trucks**
- \* Steel & Non-Ferrous Metals**
- \* Chemicals & Plastics**
- \* High Tech Components/Materials**
- \* Electronics/Electrical Products**
- \* Machinery of All Types**

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**WHO ARE  
OUR CLIENTS**

GTC WORKS WITH MAJOR INTERNATIONAL TRADING AND MANUFACTURING COMPANIES.

GTC HAS CONDUCTED MARKET RESEARCH FOR MOST OF THE MAJOR TRADING TRADING COMPANIES IN THE WORLD, AS WELL AS MANY AUTO, STEEL, MACHINERY AND HIGH TECH EQUIPMENT MANUFACTURERS.

GTC'S CLIENTS EXPECT EXCELLENCE WHEN THEY RETAIN OUR SERVICES AND THEY WILL BE SATISFIED AT ALL TIMES.

YOU ARE ASSURED THE HIGHEST QUALITY RESULTS BECAUSE OF OUR GREAT EXPERIENCE AND SUPERIOR PERSONNEL.

GTC'S CLIENTS INCLUDE COMPANIES FROM; THE U.S.A., CANADA, MEXICO, JAPAN, CHINA, AUSTRALIA, AND MANY EUROPEAN COUNTRIES.

**WHY CHOOSE  
GTC**

- GTC HAS GREAT EXPERIENCE WORKING WITH INTERNATIONAL COMPANIES AND KNOWS HOW TO PRESENT EXCELLENT REPORTS IN A HIGHLY INFORMATIVE AND EASY TO READ FORMAT.
- GTC HAS DEDICATED ITSELF TO BEING HIGHLY FLEXIBLE ABOUT REPORT DELIVERY SCHEDULES AND ALL ASPECTS OF ITS SERVICE.
- GTC INGENUITY AND ABILITY TO OBTAIN DIFFICULT INFORMATION IS UNEQUALED.



## ABOUT GTC'S FOUNDER

GTC WAS FOUNDED BY **KENNETH O. ELDIB** A NATIVE OF SUMMIT, NEW JERSEY AND A GRADUATE OF OKLAHOMA STATE UNIVERSITY.

PRIOR TO GTC, HE WORKED FOR ELDIB ENGINEERING AND RESEARCH, INC. IN NEW JERSEY, WHERE MR. ELDIB PARTICIPATED INTEGRALLY IN NUMEROUS MAJOR MARKET RESEARCH PROJECTS FOR CLIENTS FROM ALL OVER THE WORLD.

ELDIB HAS TRAVELED EXTENSIVELY TO JAPAN, KOREA, EUROPE, CANADA, THE MIDDLE EAST, U.S.A., AUSTRALIA, MEXICO AND OTHER COUNTRIES.

ELDIB'S ARTICLES HAVE APPEARED IN; BUSINESS WEEK MAGAZINE, THE JOURNAL OF COMMERCE, AUTOMOTIVE NEWS, AMERICAN MACHINIST, FORGING MAGAZINE, STAMPING JOURNAL, MODERN CASTING, COMPUTER-AIDED ENGINEERING, PLASTICS INDUSTRY NEWS, PLASTIC NEWS, CABLING NEWS, APPLIANCE MAGAZINE, ADVANCED MATERIALS & PROCESSES, AUTO INTERIORS, ELECTRICAL MANUFACTURING, TUBE & PIPE JOURNAL, FORMING & FABRICATING AND A NUMBER OF OTHER JOURNALS.

ALSO A PUBLIC SPEAKER, MR. ELDIB HAS ADDRESSED AUDIENCES SUCH AS THE AMERICAN INSTITUTE OF CHEMICAL ENGINEERS ON THE TOPIC OF INTERNATIONAL TRADE AND HAS SPOKEN AT PRINCETON UNIVERSITY.



*'Sound Data - Keen Insights- 30 Years of Great Experience'*

**PARTIAL LIST OF CLIENTS**

General Motors	Mitsubishi Motors America	Mascotech, Inc.	Soudronic Ltd.
Caterpillar Inc.	AK Steel (Alpha Tube Corp.)	Fraunhofer Institute	Castrol Ltd.
Arcelor Mittal Steel	Honda Research & Development N.A.	Weirton Steel Corp.	Kobe Steel U.S.A.,
Reynolds Aluminum	Mitsui Steel Development	Aida Engineering Co.	Alcoa
Kaiser Aluminum	Nissan Research & Dev.	JFE (Kawasaki) Steel	Corus Group
Siemens AG	Mak Steel Canada	Daido Steel Inc.	Hitachi Metals
Komatsu Machinery Div.	Nippon Metal Industry Inc.	Erie Forge & Steel, Inc.	Webber Metals.
Thyssen Krupp GmbH	Thermatool Mill Systems	Aisin Aw Co., Ltd.	Erfurt, Inc.
Schuler Pressen GmbH	JFE Shoji Steel de Mexico	National Machinery Co.	Hitachi Zosen Ltd.
Komatsu Steel Div.	Husky Injection Molding Systems.	Mitsui & Co. USA, Inc.	Erasteel
Holset Engineering	Sumitomo Plastics Machinery	NHK International Corp.	VAW Alutubes
Renault Automation	Toyota Tsusho America Inc.	Sumitomo Corporation	A.O. Smith Co.
Kanematsu USA Inc.	Burckhardt Compression Ag	National Standard	Eaton Corporation
Mannesman Ag	Toyota Motor Manufacturing	ZF Transmission Co.	Dana Corp.
Saegertown Mfg.	Hoerbiger Kompressortechnik GmbH	Yanmar Diesel Amer.	Stalpipe Ltd.
Mitsubishi Intl. Corp.	Japan Automatic Transmission	Itochu International	3 M Company
Kubota America	Mitsubishi Machine Tool	Marubeni America Co	Amoco Chem.
Sumitomo Heavy Ind.	Mitsubishi Heavy Industries	Corus Steel Group	Telma Retarder
Remmele Engineering	Sumitomo Corp. Of America	Makino, Inc.	Sojitz Corp.
Allison Transmission	Nippon Steel Sumitomo Metal	Central Motor Wheel	Finn Power Intl.
Polaris Industries	Kawasaki Motorcycles USA	Arctic Cat	Hyfotec Sweden AB
Fagersta Stainless Ab	American Honda Motor Co.	Acciaierie Valbruna spa	Bekaert NV
Arcelor Automotive	Centro Sviluppo Materiali S.P.A.	Coldwater Machine Co.	Noble Metal Products
Sanyo Research Inst.	Japan Research Institute	Daewoo Intl. Corp.	UFJ Institute Ltd.
Dofasco Steel	Griffiths McBurney & Partners	International Mold Steel	Hyundai Steel Co.
Auto Steel Alliance	Milwaukee Wire Products	Milwaukee Forge	Metalsa SA
Akebono Brake	NGK Automotive Ceramics	Toda Ceramics	Voith Turbo Inc.
Mitsubishi Chemical Corp.	Prototech Laser Welding	Sony Electronics	Shell Oil Company
Automated Welding Sys.	Autoform Engg. GmbH	Nabtesco Corp.	Toshiba Intl. Corp.
Idemitsu Chemicals USA	NHK-NASCO-New Mather Metals	Nomura Research Institute	Meiden America, Inc

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