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In 2015, the intellectual property of ELDIB ENGINEERING & RESEARCH, INC. became the property of GLOBAL TRADE CONSULTING CO.



I. Andrew Eldib, Ph.D., President

ELDIB Origins

Dr. I. Andrew Eldib founded ELDIB Engineering & Research, Inc. in 1962 as a process economics and research company. He began by experimenting with biodegradable detergents and by designing waste treatment systems.

In 1964 ELDIB started researching chemical markets outside the United States. We evaluated potential investments as well as worldwide export and import opportunities.

As our economic perspective grew, we recognized the increasing importance of international trade. ELDIB has successfully facilitated industrial development and business cooperation through worldwide market research activities.

When the world economy began to advance at a high rate of growth, manufacturing and trading companies became interested in marketing their goods in worldwide markets. ELDIB provided market studies that made possible some very progressive business transactions.

Success = Market Expertise + Technical Know-How

Many companies with advanced technical know-how have successfully used ELDIB market studies to secure their market position. The studies cover a wide range of subjects including amino acids, sweeteners, high strength fibers, electronic materials, and industrial machinery among others.

Many U.S., European, and Japanese companies have benefited from ELDIB research studies. In some cases our studies augment other companies' R & D efforts, in other cases they give our clients an inside view of what the competition is doing, in still others they chart a path for market entry.

Results You Can Depend On

In today's complex world of specialization quality research is critical — more critical than ever before — to every marketing decision. You don't want to put yourself or your company on the line and leave the results up to chance.

You want to base your decisions on comprehensive, timely information — the kind of in-depth analysis and calculated projection found in each ELDIB study. With ELDIB Engineering & Research you get quality and reliability — results you can depend on.

Capitalize On New Technology

ELDIB process studies help you to capitalize on the latest technological advances in your industry. You get analyses of capital investment, operating costs, production process description, and available patent literature.

ELDIB consultants can show you the most economical and profitable way to reach your goal. We carefully diagnose your needs and formulate a course of action for you.

Save Time — Get The Complete Market Picture

ELDIB market studies help you calculate your successful market entry and save you valuable time in contacting key people. You get detailed information on current and potential customers, prices, competition, material end-users, and projected consumption. Sales channels are charted to give you an inside view of foreign markets. If you're interested in international trade, ELDIB can light the way.

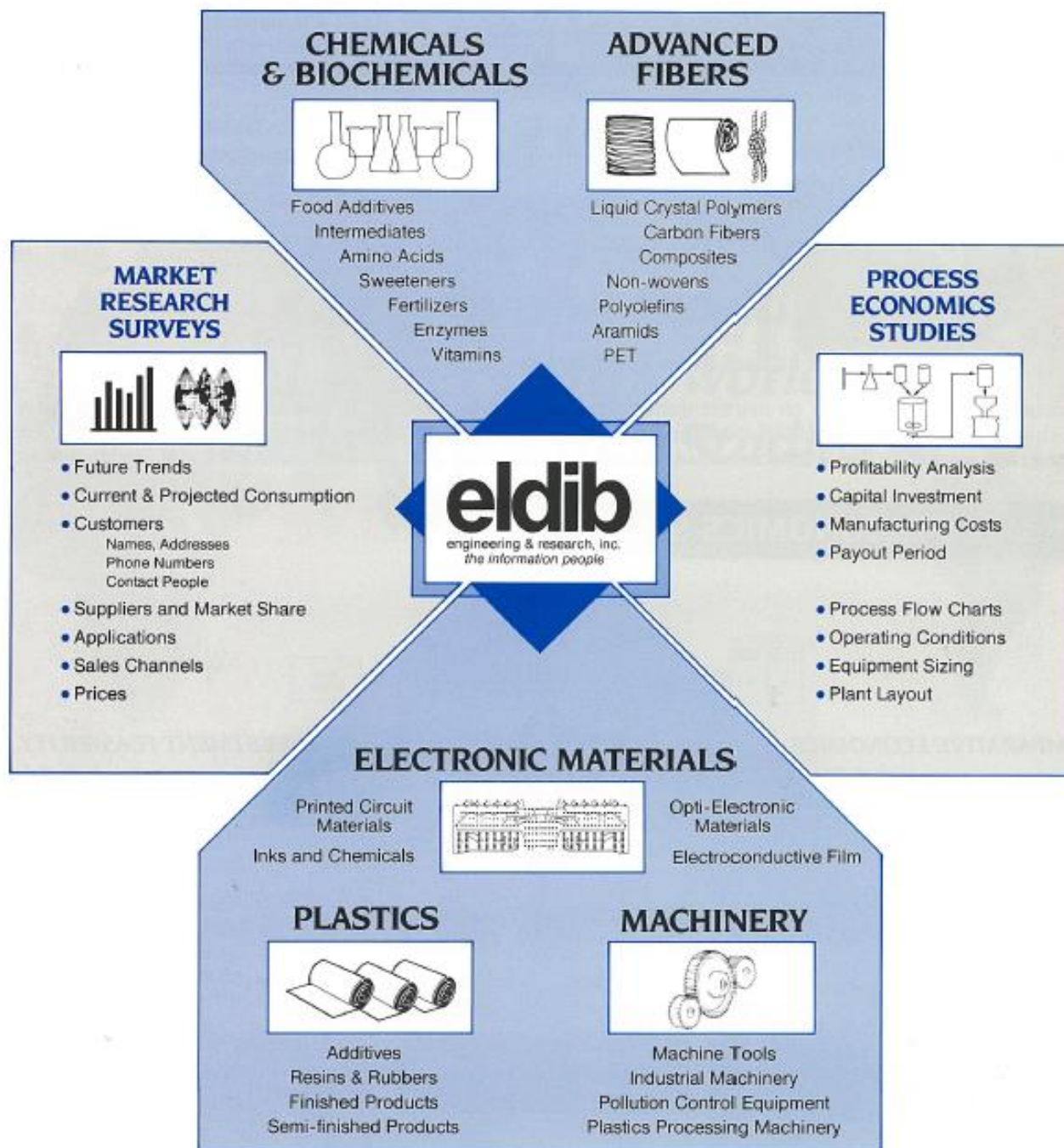
There is an ELDIB process or market study to supply you with the information you need on . . .



Get The Information You Need. When You Need It.

ELDIB services international trade and manufacturing industries with seminars, market research studies, and manufacturing cost analyses. You might find the information you need in an existing report. Or you may want to sit down with an ELDIB consultant and custom design a report to meet your specific needs.

Whatever your needs, if they concern chemicals, advanced fibers, plastics, machinery, or electronic materials, ELDIB can get you the information you need. When you need it.



You Get The Competitive Edge With ELDIB's Worldwide Reports On Industrial Markets

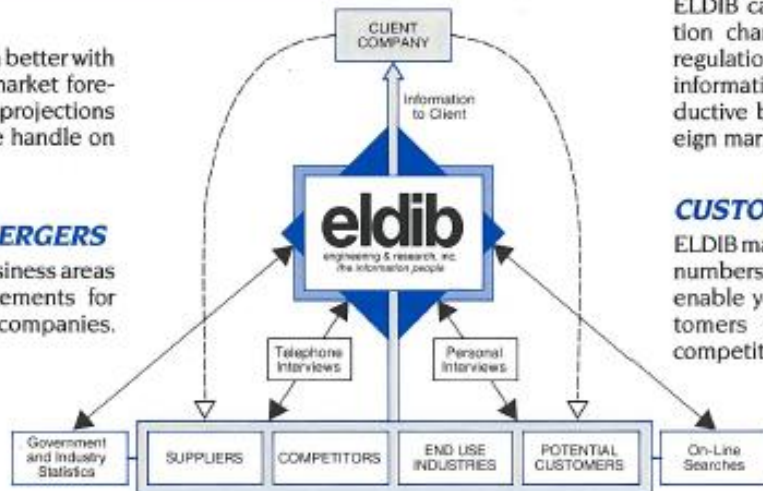
MARKET RESEARCH SURVEY

FUTURE TRENDS

You'll work smart and plan better with the benefit of accurate market forecasts. ELDIB backs up all projections to give you a manageable handle on the market.

ACQUISITIONS & MERGERS

To help you enter new business areas ELDIB will make arrangements for you to acquire profitable companies.



INTERNATIONAL TRADE

ELDIB can get you foreign distribution channels, marketing practices, regulations and requirements. All the information you need to conduct productive business transactions in foreign markets.

CUSTOMER CONTACTS

ELDIB market studies give you names, numbers, facts, and figures that will enable you to contact potential customers as well as size up your competition.

Important, timely information on market trends, vital for business success, is that much more critical in today's fast-changing global markets. ELDIB studies provide you with information on business opportunities worldwide. They paint a clear market picture with facts and figures to help you secure your position in domestic and foreign markets.

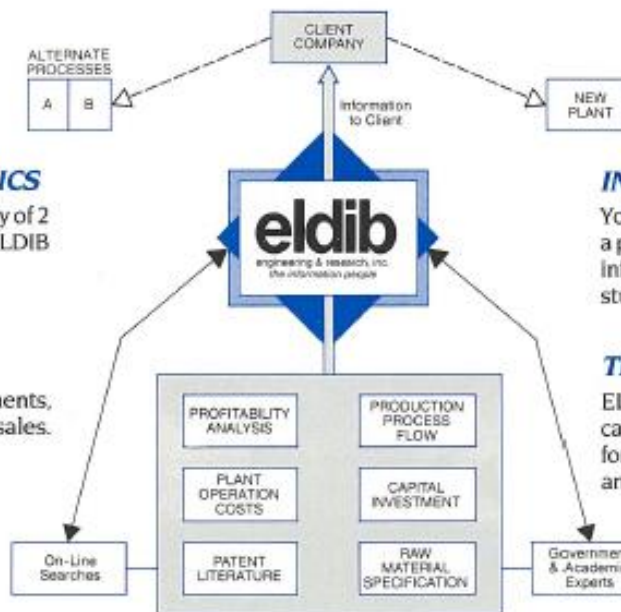
PROCESS ECONOMICS STUDY

COMPARATIVE ECONOMICS

You can compare the profitability of 2 or more processes with an ELDIB process study.

PROCESS LICENSING

ELDIB arranges licensing agreements, joint ventures, and patent right sales.



INVESTMENT FEASIBILITY

You can determine costs for building a plant anywhere in the world with the information provided in each ELDIB study.

TECHNOLOGY TRANSFER

ELDIB monitors and analyzes significant trends and selects technologies for research in keeping with the needs and goals of clients.

To stay competitive in this era of rapidly advancing technology you need up-to-the-minute technological knowledge. Not only that. You also need to know how to transform knowledge into commercial profitability. In addition to information on the latest advanced ideas, ELDIB process economics studies give you the know-how and analyses to turn those ideas into dollars for you and your business.

Discover How ELDIB Information People Benefit You. And Your Business.

With ELDIB you will:

- Save on permanent staffing costs
- Utilize experienced research people
- Have access to worldwide contacts
- Enjoy personalized service
- Free your own valuable time



Capture The World Market With ELDIB's Worldwide Market Research Studies

Experienced people with a high level of technical and business expertise are the foundation of our organization.

ELDIB researchers develop individualized analyses and evaluations. We conduct extensive in-depth market and process studies with results you can depend on.

We can tailor a report or seminar to your specific needs. We will help you analyze your competition and develop plans to maximize your profits.



Take One Simple Step That Will Ensure Your Success

One phone call to ELDIB will get the ball rolling.

1

You need information to make a critical business decision.
You contact ELDIB.



2

An ELDIB representative meets with you to determine your needs.
We draw up a contract, set the fee, and arrange a delivery program.

Process Economics Study

ELDIB engineers:

1. Survey available literature
2. Identify required process steps
3. Determine production details
4. Streamline process & reduce costs
5. Set plant gate selling price

3

Market Research Survey

ELDIB researchers:

1. Gather information using computer searches, available literature, & field experts.
2. Determine the market through interviews with your competition, potential customers, & end users.

4

ELDIB information specialists clarify and apply their findings to your needs. And then write a clear, concise report — well illustrated, with reliable information.

5

You make well-informed decisions with an excellent probability for successful results.

ELDIB accesses numerous data bases.



ELDIB does single-client and multi-client studies. In a single-client study you have exclusive rights to the information. For a determined period of time ELDIB agrees not to advertise or sell the study to others. In all cases your name is held in strict confidence.

Let ELDIB Help You Take The Guesswork Out Of Decision Making

An ELDIB representative will discuss your specific needs with you. Together you will draw up a point by point contract designed to answer all your questions about the market or process of your choice. The fee for your project will be agreed upon in advance. And a delivery program will be set for the completion of your report.

All inquiries are kept strictly confidential. And we conduct our research without ever revealing your name.

You will get the information you need. When you need it. ELDIB researchers will gather the raw data starting with computer searches to track published material on industries, products, companies, technologies, patents, etc. We have access to business and government libraries in New York and Washington, D.C.

We use outgoing WATS and other telecommunications lines to get information about your competition, current and potential customers and industry end users. (But we never mention your name.) In addition, we speak with people from trade groups and associations, as well as industry and government experts. We conduct many interviews in person.

Once we have the raw information, we creatively analyze the findings and produce a customized, incisive report — tailored to your specific needs with regard to strategic planning, marketing, corporate development, or research.

You will receive a clear, concise report, well illustrated with charts, tables, graphs, and diagrams — filled with reliable, useful information.

Your success will be ensured because your decisions will be based on comprehensive, timely information. You will find the kind of in-depth analysis and calculated projection needed to make critical decisions in each ELDIB report.

Let ELDIB help you take the guesswork out of decision making.

We would like to discuss your specific needs with you. For further information, call, write, or telex:

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ELDIB Information People at your service.



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Ken Eldib continues the family tradition of quality research and personalized customer service.



The door to information,
ELDIB Engineering & Research, Inc.



I. Andrew Eldib, Ph.D. is president and founder of ELDIB Engineering & Research, Inc. He was a Fulbright Scholar. Before starting his own firm in 1962, Dr. Eldib was a senior engineer at Esso Research and Engineering Co. He is a licensed professional engineer and has been granted many patents in a number of countries around the world.

Partial List Of ELDIB's Clients Worldwide

AB Helios	Daicel Limited	Kureha Chemical Co.	Ruetgers Nease Chemical Co.
ADM Company	DeGussa, Inc.	Kuraray International Corporation	SRI International
A.E. Staley Mfg. Co.	Denka Kagaku Kogyo K.K.	Kyowa Hakko	S.S.T. Corporation
Acna Quimica Organica	Diamond Shamrock Corporation	Medimpex	Saga Petrokjem
Air Products and Chemicals	Dow Chemical Company	Miles Laboratories, Inc.	Sandoz Color and Chemicals
Ajinomoto U.S.A., Inc.	Duphar B.V.	Miranol Chemical Corporation	Scholten-Honig
Akzo	DuPont, E.I. de Nemours & Co., Inc.	Mitsubishi Corporation	Shell Oil Company
Allied Chemical Corporation	Dynamit Nobel	Mitsubishi Monsanto	Sierra Chemical Company
American Cyanamid	El Paso Products Company	Mitsui and Company	Smith Corona Corporation, Glidden Div.
American Hoechst	Environmental Protection Agency	Mitsui Toatsu	Snamprogetti
Amoco Chemicals Corporation	Ethyl Corporation	Mobil Chemical Co., Div. of Mobil Oil Co.	Societe Nationale Des Poudre Et Explosifs
Angus Chemical Company	Exxon Chemical Americas	Monsanto Company	Standard Oil Co. of Ohio
Anic Agricoltura	Fermex	Montedison	Stauffer Chemical Company
Asahi Chemicals	G.D. Searle	Montefibre	Sun Chemical Company
Austgen Biojet International	General Electric Co.	NL Industires	Sumitomo Corporation
Avebe	General Foods Corporation	N.V. Tessenderlo Chemie	Sumitomo Chemical America, Inc.
Axel Johnson Research Institute	General Mills, Inc.	Nalco Chemical Company	Takeda Chemical Industries, Ltd.
BASF	General Tire and Rubber Co.	Natural Healthcare Products, Inc.	Thomas & Betts, Ltd.
B.F. Goodrich	Getty Oil Company	Nichimen Co., Inc.	Texas Eastman Corporation
Badger Company	Goodyear Tire and Rubber	Nippon Mining Co., Ltd.	Texas Eastman Corporation
Bayer A.G.	Gulf Oil Corporation	Nippon Petrochemicals	Toms River Chemical Corp., Div. Ciba-Geigy
Bell Telephone Laboratories	Gunze	Nippon Shokubai Industries, Ltd.	Tonen Sekiyukagaku K.K.
Bendix International	Henkel Corporation	Nissan Chemical Industries, Inc.	Toray Industries Inc.
Berol Aktienbolag	Hercules, Inc.	Nitto Chemical	Toyobo
Biotechnical Resources	Hoffmann La-Roche	Nitto Denko	Toyomenka (America), Inc.
Bofors	Idemitsu Petrochemical Co., Ltd.	Noxell Corporation	Toyo Soda USA, Inc.
Bristol-Meyers Company	Imperial Chemical Industries	Olin Corporation	U.S. Borax & Chemical U.S. Government, Bureau Internal Commerce
British Petroleum Company	Isochem	PFW (Nederland) B.V.	Union Camp Corporation
C. Itoh & Co. (America), Inc.	Itoman, Inc.	Pfaff and Kendall, Inc.	Union Carbide Corporation
CDF Chemie	Japan Steel Works America, Inc.	Pfizer, Charles & Co., Inc.	Union Chimique Elf Aquitaine
Cabot Corporation	Kaneka America Corporation	Polaroid Corporation	Uniroyal
Cheminova A/S	Kanegafuchi Chemical Industry, Ltd.	R.J. Reynolds Industries, Inc.	Unitika Ltd.
Chemlink, Inc.	Kiyono Corporation	Rahway, N.J. Water Department	W.R. Grace & Company
Chori America, Inc.	Korea Steel Chemical Co., Ltd.	Rhône-Poulenc	Wagner Electric Corporation
Chugai Boyeki		Roquette Freres	Wiss and Sons
Coca Cola U.S.A.			
Colloids, Inc.			
Corn Products Company			
Daewoo International Corporation			
Daicel Chemical Industries, Ltd.			

